

U.S. Securities and Exchange Commission

Washington, D.C. 20549

Form 10-QSB

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2000

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-21467

FIRST PRIORITY GROUP, INC

(Exact name of small business issuer as specified in its charter)

New York

11-2750412

(State or other jurisdiction of
incorporation or organization)

(IRS Employer
Identification No.)

51 East Bethpage Road
Plainview, New York 11803
(Address of principal executive offices)
(516) 694-1010

(Issuer's telephone number)

Securities registered under Section 12(b) of the Exchange Act: None

Securities registered under Section 12(g) of the Exchange Act:

Common Stock par value \$.015 per share

Preferred Stock Purchase Rights par value \$.01 per share

Check whether the issuer (1) has filed all reports required to be filed
by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for
such shorter period that the registrant was required to file such reports), and
(2) has been subject to such filing requirements for the past 90 days. Yes X No

As of August 14, 2000, the issuer had outstanding a total of 10,317,869
shares of common stock.

Transitional Small Business Format (check one)
Yes[] No[X]

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Part I Financial Information

Item 1. Financial Statements

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FIRST PRIORITY GROUP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEET

June 30, 2000

(UNAUDITED)

<TABLE>
<CAPTION>

ASSETS

Current assets:

<S>	<C>
Cash and cash equivalents	\$ 1,146,604
Accounts receivable, less allowance for doubtful accounts of \$28,223	1,450,423
Investment securities	759,476
Prepaid expenses and other current assets	37,840

Total current assets	3,394,343
Property and equipment, net of accumulated depreciation of \$706,581	693,776
Security deposits and other assets	32,268

Total assets	\$4,120,387

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:

Accounts payable	\$ 759,905
Accrued expenses and other current liabilities	699,694
Current portion of long-term debt	38,557

Total current liabilities	1,498,156

Shareholders' equity:

Common stock, \$.015 par value, authorized 20,000,000 shares; issued 10,841,655 shares	162,625
Preferred stock, \$.01 par value, authorized 1,000,000 shares; none issued or outstanding	-
Additional paid-in capital	8,881,203
Accumulated other comprehensive loss, unrealized holding loss on investment securities	(4,664)
Deficit	(5,330,899)

	3,708,265
Less common stock held in treasury, at cost, 523,786 shares	1,086,034

Total shareholders' equity	2,622,231

Total liabilities and shareholders' equity	\$4,120,387

</TABLE>

See notes to condensed consolidated financial statements.

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FIRST PRIORITY GROUP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

<TABLE>
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	Three Months Ended	
	June 30, 2000	June 30, 1999
	-----	-----
<S>	<C>	<C>
Revenue:		

Collision repairs and fleet management services	\$2,882,976	\$3,016,400
Subrogation and salvage service commissions	72,801	146,254
Automobile affinity services	455,257	159,958
	-----	-----
Total revenues	3,411,034	3,322,612
Cost of revenue (principally charges incurred at repair facilities for services)	2,433,484	2,564,971
	-----	-----
Gross profit	977,550	757,641
	-----	-----
Operating expenses:		
Selling	97,523	120,411
General and administrative	893,014	795,609
	-----	-----
Total operating expenses	990,537	916,020
	-----	-----
	(12,987)	(158,379)
Investment and other income	29,690	35,175
	-----	-----
Income (loss) from operations before income taxes	16,703	(123,204)
Income taxes, all current	2,525	-
	-----	-----
Net income (loss)	\$ 14,178	(\$ 123,204)
	-----	-----
Basic and diluted earnings (loss) per share:		
Basic	\$.00	(\$.01)
Diluted	.00	(.01)
	-----	-----
Weighted average number of common shares outstanding	10,192,434	8,331,800
Effect of dilutive securities, stock options, warrants	1,518,192	-
	-----	-----
Weighted average diluted common shares outstanding	11,710,626	8,331,800
	-----	-----

</TABLE>

See notes to condensed consolidated financial statements.

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FIRST PRIORITY GROUP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

<TABLE>
<CAPTION>

	Six Months Ended	
	June 30, 2000	June 30, 1999
	-----	-----
<S>	<C>	<C>
Revenue:		
Collision repairs and fleet management services	\$5,555,731	\$5,765,448
Subrogation and salvage service commissions	218,020	260,261
Automobile affinity services	878,327	287,321
	-----	-----
Total revenues	6,652,078	6,313,030
Cost of revenue (principally charges incurred at repair facilities for services)	4,703,513	4,902,269
	-----	-----
Gross profit	1,948,565	1,410,761
	-----	-----
Operating expenses:		
Selling	194,700	210,050
General and administrative	1,715,936	1,610,961
	-----	-----

Total operating expenses	1,910,636	1,821,011
	-----	-----
	37,929	(410,250)
Other income (expense):		
Realized loss on investment	(1,518)	-
Investment and other income	66,405	79,104
	-----	-----
Total other income	64,887	79,104
	-----	-----
Income (loss) from operations before income taxes	102,816	(331,146)
Income taxes, all current	4,700	-
	-----	-----
Net income (loss)	\$ 98,116	(\$ 331,146)
	-----	-----
Basic and diluted earnings (loss) per share:		
Basic	\$.01	(\$.04)
Diluted	.01	(.04)
	-----	-----
Weighted average number of common shares outstanding	9,406,449	8,331,800
Effect of dilutive securities, stock options, warrants	2,560,186	-
	-----	-----
Weighted average diluted common shares outstanding	11,966,635	8,331,800
	-----	-----

</TABLE>

See notes to condensed consolidated financial statements.

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FIRST PRIORITY GROUP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

<TABLE>
<CAPTION>

	Six Months Ended	
	June 30, 2000	June 30, 1999
	-----	-----
<S>	<C>	<C>
Cash flows provided by (used in) operating activities:		
Net income (loss)	\$ 98,116	(\$331,146)
	-----	-----
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	115,173	82,502
Realized loss on investment	1,518	-
Provision for bad debts	-	-
Options granted for services	39,967	-
Changes in assets and liabilities:		
Accounts receivable	344,317	(442,891)
Prepaid expenses and other current assets	1,536	24,709
Security deposit and other assets	3,020	(29,248)
Accounts payable	(178,513)	(231,400)
Accrued expenses and other current liabilities	(47,873)	666,152
	-----	-----
Total adjustments	279,145	69,824
	-----	-----
Net cash provided by (used in) operating activities	377,261	(261,322)
	-----	-----
Cash flows provided by (used in) investing activities:		
Purchase of property and equipment	(119,855)	(15,117)
Purchase of investments	(25,302)	-
Proceeds from sale of investments	300,000	-
	-----	-----
Net cash provided by (used in) investing activities	154,843	(15,117)
	-----	-----
Cash flows provided by (used in) financing activities:		
Repayment of long-term debt	(11,956)	(15,859)

Proceeds from disgorgement of short-swing profits	75,097	-
Proceeds from issuance of common stock	9,000	-
	-----	-----
Net cash provided by (used in) financing activities	72,141	(15,859)
	-----	-----
Net increase (decrease) in cash and cash equivalents	604,245	(292,298)
Cash and cash equivalents at beginning of period	542,359	2,782,180
	-----	-----
Cash and cash equivalents at end of period	\$ 1,146,604	\$2,489,882
	-----	-----
Supplemental disclosure of cash flow information:		
Cash paid during the period for income taxes	\$ 4,700	\$ -
	-----	-----

</TABLE>

See notes to condensed consolidated financial statements.

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FIRST PRIORITY GROUP, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. UNAUDITED FINANCIAL STATEMENTS

The information contained in the condensed consolidated financial statements for the period ended June 30, 2000 is unaudited, but includes all adjustments, consisting of normal recurring adjustments, which the Company considers necessary for a fair presentation of the financial position and the results of operations for these periods.

The financial statements and notes are presented as permitted by Form 10-QSB, and do not contain certain information included in the Company's annual statements and notes. These financial statements should be read in conjunction with the Company's annual financial statement as reported in its most recent annual report on Form 10-KSB.

For the six month period ending June 30, 2000, there were no significant non-owner sources of income or expense. Accordingly, a separate statement of comprehensive income has not been presented herein.

2. BUSINESS OF THE COMPANY

The Company, a New York corporation formed on June 28, 1985, is engaged in the administration and provision of vehicle maintenance and repair management, including collision and general repair programs, appraisal services, subrogation services, vehicle salvage and vehicle rentals; and the administration of automotive collision repair referral services for self insured fleets, insurance companies and affinity group members.

The Company's office is located at 51 East Bethpage Road, Plainview, New York 11803 and its telephone number is (516) 694-1010.

3. RESULTS OF OPERATIONS

The unaudited results of operations for the six months ended June 30, 2000 are not necessarily indicative of the results to be expected for the full year.

4. EARNINGS PER SHARE

Basic earnings (loss) per share is computed by dividing earnings by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur if common stock equivalents, such as stock options and warrants, were exercised. During the three and six month periods ended June 30, 1999 there was no dilutive effect from stock options and warrants.

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Results of Operations

In accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 101 (SAB 101), the Company has determined that the portion of its business representing commission revenues from its subrogation and salvage services should be displayed in the financial statements on a net basis. It had been the Company's prior policy to report such revenues and related costs on a gross basis. Accordingly, the three and six months ended June 30, 1999 have been reclassified to reflect the net presentation. There was no effect on net loss or net cash flows used in operating activities from the reclassification. Revenues and direct costs for the three and six months ended June 30, 1999 were reduced by \$759,636 and \$1,347,824, respectively.

Revenues were \$3,411,034 for the three months ended June 30, 2000, as compared to \$3,322,612 for the same period in 1999, representing an increase of \$88,422 or 2.7%. The direct costs of services related to such revenue (principally charges from automotive repair facilities) were \$2,433,484 for the three months ended June 30, 2000, as compared to \$2,564,971 for the same period in 1999, representing a decrease of \$131,487 or 5.1%. For the six months ended June 30, 2000 revenues from services were \$6,652,078 as compared to \$6,313,030 for the same period in 1999, representing an increase of \$339,048 or 5.4%. The direct cost of services related to such revenue was \$4,703,513 and \$4,902,269 for the six months ended June 30, 2000 and 1999, respectively, resulting in a decrease of \$198,756 or 4.1%.

The gross profit percentage increased 5.9% to 28.7% from 22.8% for the three months ended June 30, 2000 and 1999. For the six months ended June 30, 2000, gross profit increased 7% to 29.3% from 22.3% for the same period in 1999. The Company had decreased revenues of \$206,877 for its collision repair and fleet management services, including subrogation and salvage commissions representing a decrease of 6.5% for the three months ended June 30, 2000, as compared to the same three months of 1999. Collision repair and fleet management services for the six months ended June 30, 2000 decreased \$251,958 or 4.1% to \$5,773,751 as compared to \$6,025,709 for the same period in 1999. The decrease in revenues for collision repair and fleet management services reflect a continuing nationwide decline in per capita accident rates. For the three months ended June 30, 2000 Affinity Services sales increased \$295,299 or 184.6% to \$455,257 as compared to \$159,958 for the same period in 1999. Affinity Services sales for the six months ended June 30, 2000 were \$878,327 as compared to \$287,321 for the same period in 1999 representing an increase of \$591,006 or 205.7% reflecting the increased membership enrollment. The increased gross profit percentage is a result of the increased affinity sales, which has a lower cost of revenue than the other programs.

Total operating expenses were \$990,537 for the three months ended June 30, 2000, as compared to \$916,020 for the three months ended June 30, 1999, representing an increase of \$74,517 or 8.1%. For the six months ended June 30, 2000, total operating expenses increased \$89,625 or 4.9% to \$1,910,636 as compared to \$1,821,011 for the same period of 1999. The increase in operating expenses is mainly attributable to the additional personnel necessary for the start-up of operations of driversshield.com and

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increase in Affinity Services.

Investment and other income was \$29,690 and \$64,887 for the three and six months ended June 30, 2000, as compared to \$35,175 and \$79,104 for the same periods in 1999, representing a decrease of \$5,485 and \$14,217, respectively. The decrease is primarily attributable to lower average investment balances available during the periods.

As a result of the foregoing, the net income for the three and six months ended June 30, 2000 was \$14,178 (\$.00 per share) and \$98,116 (.01 per share) as compared to a net loss of \$123,204 (\$.01 per share) and \$331,146 (\$.04 per share) for the comparable periods in 1999.

Liquidity and Capital Resources

As of June 30, 2000, the Company had cash and cash equivalents of \$1,146,604. The Company also holds 78,377 shares of Salomon Smith Barney Adjustable Rate Government Income Fund securities valued at \$759,476 at June 30, 2000. Working capital of the Company as of June 30, 2000, was \$1,896,187. The Company's operating activities provided \$377,261 of cash for the six months ended June 30, 2000 as compared to 1999, when the Company's operating activities used \$261,322 of cash. This is primarily a result of the increase in net income for 2000.

The Company believes that its present cash position will enable the Company to continue to support its operations for the next twelve months.

The Company announced on May 31, 2000 that it has secured up to \$10 million in equity based funding commitments for the Company. This equity facility enables FPG to draw down funds at its discretion on a monthly basis, over a twelve-month period in exchange for common stock in the Company. Pricing will be established during the draw down periods according to the volume-weighted average trading price of the Company's common stock. The securities to be issued pursuant to this private placement have not been

registered under the Securities Act of 1933 and may not be offered or sold in the United States absent registration or an applicable exemption from registration. The Company is prohibited from announcing additional details or the name of the investor at this time.

Forward Looking Statements - Cautionary Factors

Except for the historical information and statements contained in this Report, the matters and items set forth in this Report are forward looking statements that involve uncertainties and risks some of which are discussed at appropriate points in this Report and stated in other filings with the Securities and Exchange Commission, which are hereby incorporated by reference.

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Forward Looking Statements - Cautionary Factors

Except for the historical information and statements contained in this Report, the matters and items set forth in this Report are forward looking statements that involve uncertainties and risks some of which are discussed at appropriate points in this Report and stated in other filings with the Securities and Exchange Commission, which are hereby incorporated by reference.

PART II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits

27 Financial Data Schedules

(b) Reports on Form 8-K

None

SIGNATURES

Pursuant to the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST PRIORITY GROUP, INC.

Date Filed 8/18/00

By: /s/ Barry Siegel

Barry Siegel
Chairman of the Board
of Directors, Chief Executive Officer
Treasurer, Secretary and Principal
Financial and Accounting Officer

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Index of Exhibits

Exhibit No. Description

27 Financial Data Schedules

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5

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